



Laura Henderson

Vice President of Insurance Portfolio Management



Laura joined SIAA in September, 2015 and is responsible for Book Management and profitability standards throughout the SIAA marketplace. She works with SIAA's Strategic Partners and Master Agencies to monitor results and identify trends to improve the profitability of books of business. Laura brings a wide array of industry experience to her position including marketing, risk management and data analytics. Her role includes managing and supporting the SAN Insurance Portfolio Manager.

Since joining SIAA, Laura has provided solid leadership for the SIAA Book Management department and quality control, including executing quarterly calls with the Partner Companies to identify trends and proactively address concerns. Her approach enables her to support the Master Agencies and manage the process, resulting in increased revenue opportunities for participating agencies.

Prior to joining SIAA, Laura's career included positions at Preferred Mutual Insurance Company of New York, Insurance Innovators of New England (now AmWINS), and Chase & Lunt Insurance Agency of Massachusetts.

Laura is a 2016 graduate of Cambridge College, Cambridge, MA where she earned her MBA. Laura also published her first book in 2015, [Secret Circle of Women](#). She and her husband live in Newburyport, MA and have two grown children.